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## **BUSINESS SPOTLIGHT: ImageSoft growing despite bleak economy**

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ImageSoft, Inc., is on the grow — in terms of clients, staff and revenue — despite, or perhaps because of, the bleak economy.

In August, the company at 40 Oak Hollow, Suite 120, in Southfield — which provides technology solutions to help business and government save money by improving their processes and making them paperless — was again named to the Inc. 5000 list of fastest growing U.S. businesses, achieving a revenue growth rate of 87.47 percent last year.

Also, ImageSoft was recently named, for the third consecutive year, one of Metro-Detroit's 101 Best and Brightest Companies to Work For by the Michigan Business and Professional Association.

During the past few years, ImageSoft has grown its staff and continues to expand.

Since January, it has added 12 new employees, bringing its current staff count to 44, and continues to hire.

It is quickly outgrowing its corporate offices in Southfield, and also has opened satellite offices in Grand Rapids, North Carolina and Oregon.

The company was founded in 1996 by three Michigan-natives: Scott Bade, 46, of Grosse Pointe Farms; James Leneschmidt, 39, of South Lyon; and Steve Glisky, 46, of Bloomfield Township.

ImageSoft now serves 143 clients in government, the courts, healthcare, insurance, education and manufacturing.

Government, which is continually faced with the need to do more with less, and the court systems, have become an area of business growth for ImageSoft.

In fact, ImageSoft's technology solution is now the most widely deployed document management system in counties and municipalities throughout Michigan.

Earlier this summer, the Oregon Judicial Department selected the company to implement an enterprise content management system (ECM) throughout all of the state's circuit courts.

When the system is fully implemented, some 600,000-plus cases that the Oregon Circuit Courts hear annually will be managed completely electronically.

Over the years, ImageSoft has won awards for its performance and recommendations and new business from its existing customers who extol the savings and the ROI from the technology solutions it provides.

"As an ImageSoft customer, it's easy to understand why the company has become a leader in the field of enterprise content management. They deliver technology solutions that work and provide an unsurpassed level of service to their customers. Working with them has been one of the best business decisions I've made on behalf of Henry Ford Health Products." said Steven A. Serra, vice president of Henry Ford Health Products and Infusion

For more information on ImageSoft, visit [www.imagesoftinc.com](http://www.imagesoftinc.com).

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